

Shaun Patrick Stewart: Resume

Operations & Growth Leader · Turnaround · Scaling · Automation · Business Development · AI Agent Harness & Autonomous Engineering
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Summary

Operations and growth leader with 20+ years turning chaotic, unprofitable manufacturing and fabrication operations into automated, high-output, high-margin businesses. Scaled production two to three times while cutting rework about 70 percent, restored a company from bankruptcy to sustained profit, and built two ventures from zero to seven figures by leading both operations and the sales teams behind the growth. Hands-on across the full value chain: CNC programming, 2D CAD, production, installation, and P&L ownership. Now applies that automation work to AI: built a custom AI agent harness and uses it to build software and systems from scratch.

Highlights

- 2–3× production scaling to record weekly volumes
- Bankruptcy-to-profitability turnaround
- ~70% rework reduction
- Two companies built from zero to seven figures
- ~\$11M/yr operation managed

Experience

Autonomous System & Software Engineering

Independent · Orlando, Florida · 2025–present

- Built a custom AI agent harness for autonomous system and software engineering, extending pre-AI business automation into AI.
- Use the harness to build software products and systems from scratch.

Principal, Operations & Growth

Independent ventures and consulting, kitchen and bath / stone sector · Orlando-based, operating in Orlando, Tampa, Jacksonville, Sarasota, and Fort Myers · 2016–present

- Built two remodeling companies from a home-based start to seven-figure annual revenue with no outside capital, driving new-account and retail expansion through hands-on business development.
- Led sales and built the in-home consultative selling system: a quoting-and-templating process that closed a high percentage of deals on the first visit, reduced measurement errors, and consistently out-closed lower-priced competitors.
- Built and ran web design, SEO, and digital marketing in-house, generating high-value leads that outperformed typical industry campaigns.
- Directed CAD engineering, fabrication, installation, service, and restoration end to end, plus all accounting, P&L, and job verification.
- Consulted and mentored an associate's startup countertop company from launch to steady, profitable production.

Operations Turnaround & Growth Consultant

Two stone and solid-surface fabrication companies · Tampa, Orlando, and Sarasota, Florida · 2011–2016

- Restored one company from bankruptcy to sustained profitability.
- Increased weekly production 2–3×: Company 1 from ~1,200 to ~2,500 sq ft/week; Company 2 from ~2,500 to ~5,000 sq ft/week. Both are company records that still stand.
- Built and led the sales teams and standardized a consultative, first-visit-close sales process; grew the account base in step with production.
- Cut daily reworks ~70% even after doubling volume by treating every remake as a root-cause trigger for permanent new procedures.
- Restored non-operational CNC machines and implemented a fully machined process that lifted CNC output 2–3×.
- Turned Moraware into a fully automated, paperless operating platform that generated every employee's daily work, letting the office handle ~2× job volume with fewer people.
- Created a pre-template material-nesting and ordering process and automated fabrication and installation scheduling; jobs finished 2–3 days ahead of schedule.

- Programmed CNCs daily and directed shop, office, installation, service, and scheduling; managed large commercial accounts, including high-volume hotel projects.

Installation Contractor, Residential & Commercial

Kablelink Communications (for Bright House Networks) · Tampa, Florida · 2008–2011

- Top-earning residential technician in Florida among hundreds of contractors (cable TV, phone, internet).
- Member of the commercial installation team rated #1 in the country by BrightHouse.

Operations, Shop & Installation Manager

Counter Active (stone countertops, ~\$11M/yr) · Tampa, Florida · 2002–2008

- Earned the company MVP award for performance and operational impact.
- Ran the CNC operation, programming, and department, plus 2D CAD engineering.
- Directed granite and stone fabrication and installation across high-volume production.

Core competencies

Business turnaround and restructuring · High-volume operations and production management · Scaling and capacity expansion · Business development and revenue growth · Sales-team leadership and sales operations · P&L, cost control, and job verification · Business systems, workflow automation, and digital transformation · Process automation and lean improvement · Change management · CNC machining and programming · 2D CAD · Granite and quartz fabrication and installation · Moraware and third-party integrations · High-ticket consultative sales · Web design, SEO, and digital marketing · AI agent harness engineering · Autonomous system and software engineering

Education

- Riverdale High School, Fort Myers, Florida

Certifications

- CMS-certified CNC programmer

Technical skills

- CNC programming and machining · Water jet cutting programming · 2D CAD

See how this experience applies today: turnaround and scaling, CNC and automation, and sales and growth. More about who Shaun Patrick Stewart is.

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